

FIFO, LIFO, OR AVERAGE COST?

In the scenario below we demonstrate how using different valuation methods impacts the cost of sales in the financial statements.

Scenario Setup

A manufacturer in Durban purchases steel at different prices within a month and then sells part of this steel inventory.

The following purchases were made

- 1st July: 300 kg @ R30 per kg
- 15th July: 200 kg @ R35 per kg

The manufacturer sold 400 kg of inventory on the 20th of July.

What is the cost of sales recorded in the books?

1. FIFO (FIRST-IN, FIRST-OUT) METHOD

Under FIFO, the oldest costs are assigned to the cost of goods sold first.

Calculation:

- The first 300kg sold are from the 1st of July batch.
- The next 100kg are from the 15th of July batch.

Cost of Goods Sold (COGS):

- $300\text{kg} \times \text{R}30 + 100\text{kg} \times \text{R}35 = \text{R}9,000 + \text{R}3,500 = \text{R}12,500$
 $300 \text{ kg} \times \text{ZAR}30 + 100 \text{ kg} \times \text{ZAR}35 = \text{ZAR}9,000 + \text{ZAR}3,500 = \text{ZAR}12,500$

2. LIFO (LAST-IN, FIRST-OUT) METHOD

Under LIFO, the most recent costs are assigned to the cost of goods sold first.

Calculation:

- The first 200 kg sold are from the 15th July batch.
- The next 200 kg are from the 1st July batch.

Cost of Sales:

- $200\text{kg} \times \text{R}35 + 200\text{kg} \times \text{R}30 = \text{R}7,000 + \text{R}6,000 = \text{R}13,000$

3. WEIGHTED AVERAGE COST METHOD

Under the weighted average cost method, the average cost of all units available before each sale is calculated and used for the cost of sales.

Calculation:

1. Total Cost =
 $(300\text{kg} \times R30) + (200\text{kg} \times R35) = R9,000 + R7,000 = R16,000$
 $(300\text{kg} \times R30) + (200\text{kg} \times R35) = R9,000 + R7,000 = R16,000$
2. Total Units = 300 kg + 200 kg = 500 kg
3. Average Cost Per Unit = $R16,000 / 500 \text{ kg} = R32 \text{ per kg}$

Cost of Sales for 400 kg sold:

- $400 \text{ kg} \times R32 = R12,800$
 $400 \text{ kg} \times ZAR32 = ZAR12,800$

Summary

Each valuation method yields a different Cost of sales, reflecting how the timing of inventory costs impacts financial reporting:

- **FIFO Cost of Sales:** R12,500
- **LIFO Cost of Sales:** R13,000 (typically results in higher COGS during periods of rising prices)
- **Weighted Average Cost of Sales:** R12,800